## Do-it-yourself Business Planning Workbook

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Stephen L. Nelson and Write Your Own Business Plan Input into green cells
...balance sheet inputs...
Cash \& Equivalents
Yield on Cash \& Equivalents
Accounts Receivable
\# Months of Sales in A/R
Inventory
Inventory Purchased/Produced
Other Current Assets
Chgs in Other Current Assets
Plant, Property, \& Equipment
Chgs in P,P,\& E
Accumulated Depreciation
Chgs in Accum. Depreciation
Other Noncurrent Assets
Chgs in Other Noncurrent Assets
Accounts Payable
\# Months Cost of Sales in A/P
Accrued Expenses
\# Months Operating Expenses in A/E
Other Current Liabilities
Chgs in Other Current Liabilities
Long-Term Liabilities
Chgs in Long-Term Liabilities
Other Noncurrent Liabilities
Chgs in Other Noncurrent Liabilities
Owner Equity
Chgs in Owner Equity
..profit and loss statement inputs...
Sales Revenue
Cost of Sales
Cost Center 1 Costs
Cost Center 2 Costs
Cost Center 3 Costs
Interest Expense
Marginal Income Tax Rate

| Month 0 | Month 1 | Month 2 | Month 3 | Month 4 | Month 5 | Month 6 | Month 7 | Month 8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 15,000 |  |  |  |  |  |  |  |  |
|  | 0.25\% | 0.25\% | 0.25\% | 0.25\% | 0.25\% | 0.25\% | 0.25\% | 0.25\% |
| 10,000 |  |  |  |  |  |  |  |  |
|  | 0.08 | 0.08 | 0.08 | 0.08 | 0.08 | 0.08 | 0.08 | 0.08 |
| 10,000 |  |  |  |  |  |  |  |  |
|  | 55,000 | 65,000 | 55,000 | 65,000 | 55,000 | 65,000 | 55,000 | 65,000 |
| 5,000 |  |  |  |  |  |  |  |  |
|  | 100 | -100 | 100 | -100 | 100 | -100 | 100 | -100 |
| 75,000 |  |  |  |  |  |  |  |  |
|  | 0 | 0 | 0 | 0 | 15,000 | 0 | 0 | 0 |
| 15,000 |  |  |  |  |  |  |  |  |
|  | 3,750 | 3,750 | 3,750 | 3,750 | 3,750 | 3,750 | 3,750 | 3,750 |
| 5,000 |  |  |  |  |  |  |  |  |
|  | 100 | -100 | 100 | -100 | 100 | -100 | 100 | -100 |
| 10,000 |  |  |  |  |  |  |  |  |
|  | 0.08 | 0.08 | 0.08 | 0.08 | 0.08 | 0.08 | 0.08 | 0.08 |
| 7,500 |  |  |  |  |  |  |  |  |
|  | 0.04 | 0.04 | 0.04 | 0.04 | 0.04 | 0.04 | 0.04 | 0.04 |
| 7,500 |  |  |  |  |  |  |  |  |
|  | 100 | -100 | 100 | -100 | 100 | -100 | 100 | -100 |
| 35,000 |  |  |  |  |  |  |  |  |
|  | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 |
| 4,000 |  |  |  |  |  |  |  |  |
|  | 100 | -100 | 100 | -100 | 100 | -100 | 100 | -100 |
| 41,000 |  |  |  |  |  |  |  |  |
|  | -25,000 | -25,000 | -25,000 | -25,000 | -25,000 | -25,000 | -25,000 | -25,000 |
|  |  |  |  |  |  |  |  |  |
|  | 120,000 | 120,000 | 120,000 | 120,000 | 120,000 | 120,000 | 120,000 | 120,000 |
|  | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 |
|  | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 |
|  | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 |
|  | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 |
|  | 3,500 | 3,500 | 3,500 | 3,500 | 3,500 | 3,500 | 3,500 | 3,500 |
|  | 33\% | 33\% | 33\% | 33\% | 33\% | 33\% | 33\% | 33\% |

